

PROVIDING CONSTRUCTION FINANCING FOR
HOTEL | MULTIFAMILY | MIXED-USE

TURNING VISIONS INTO REALITY



HALL
STRUCTURED FINANCE

HALL Structured Finance is part of the HALL Group family of companies.

HALL Group is a diversified set of companies with core expertise in real estate, including direct lending, development, management and leasing.

For over 50 years, HALL Group has collectively owned, managed and/or developed more than 100,000 apartments, 5 million square feet of commercial office space, numerous hotels, retail centers and high-rise residential.

HALL Group's consolidated net worth is in excess of \$1 billion.



“ At HALL Group, we develop and finance buildings that enhance communities and support entrepreneurs' vision.

As both a commercial real estate developer and a private lender, we understand the unique needs and challenges of our clients and leverage our five decades of experience to create tailored and creative financial solutions for our clients and partners. ”

Craig Hall, Founder and Chairman
HALL Group

WHAT WE DO

HALL Structured Finance (HSF) provides construction financing to entrepreneurial real estate owners and developers for projects where its liquidity, financial strength and real estate expertise can add value and facilitate completion.

The team is comprised of real estate lending experts with decades of experience and the know how to put together flexible deal structures that meet the needs of today's commercial real estate financing challenges.

WHAT WE LOOK FOR

HSF is seeking first mortgage construction loan opportunities secured by commercial real estate projects, with a current emphasis and focus on the multifamily and hospitality sectors.

WHAT WE OFFER

- Extensive real estate experience
- Investment strength and leadership
- Entrepreneurial acumen and understanding
- Flexible deal structures
- Track record of successful loan transactions

CONSTRUCTION LOAN PROGRAM HIGHLIGHTS

- Hotel and multifamily
- Nationwide, non-recourse loan program
- Loan sizing between \$20M and \$150M
- Targeted LTC's up to 70%
- Loan terms up to three years with extension options

THE PERRY HOTEL NAPLES

Naples, FL

\$52M Loan
1st Lien
Construction
Hotel



CONSTRUCTION LOAN PROGRAM

LOCATIONS

Real estate projects located throughout the United States

PROPERTY TYPES

Hotel, multifamily and other select real estate assets

SECURITY

First mortgage lien on the subject property and pledge of ownership interests

LOAN SIZES

\$20 million to \$150 million

LOAN TO COST

Up to 70% LTC

RECOURSE

Non-recourse, with standard carve out provisions and completion guarantees on construction loans

LOAN TERM

Up to 36-month loan term with extension options

DEBT SERVICE

Interest only

RESERVES

Real estate taxes, insurance and replacement reserves, standard reserve plus interest reserves

CLOSING TIME

60-90 days from application and deposit remittance



featured TRANSACTIONS

OTONOMOUS

Las Vegas, NV

1st Lien
\$85M Construction Loan
Multifamily



HOTEL SERENA

Aventura, FL

1st Lien
\$29.4M Bridge Loan
Hotel



THE SOMM HOTEL & SPA

Woodinville, WA

1st Lien
\$52M Construction Loan
Hotel



THE BRADDOCK APARTMENTS

North Bergen, NJ

1st Lien
\$52.5M Construction Loan
Multifamily



AC HOTEL BY MARRIOTT SYMPHONY PARK AND ELEMENT BY WESTIN SYMPHONY PARK

Las Vegas, NV

1st Lien
\$67M Construction Loan
Hotel



THE COOPER

Tempe, AZ

1st Lien
\$24.6M Construction Loan
Multifamily



THE BREEZE APARTMENTS

Winter Haven, FL

1st Lien
\$22M Construction Loan
Multifamily



1010 VERMONT

Washington, DC

1st Lien
\$30.25M Construction Loan
Hotel



WHO WE ARE



our TEAM

Craig Hall Founder & Chairman

Donald Braun President

Mike Jaynes Vice Chairman

Mike Canning Senior Vice President, Capital Markets

Brad Ferguson Vice President, Originations

Allyson Van Blarcum Vice President, Originations

Brian Mitchell Vice President, Originations

Bryce Yamauchi Vice President, Originations

Travis Bell Loan Officer

Jeannette McGlaun Loan Officer

Rebecca Reitz Vice President, Compliance

Renetta Gill Director of Compliance

Fred Marchena Senior Credit Officer

Emily Anderson Underwriter

Mallory Adams Underwriter

Wesley Fuller Underwriter

Lindsay Kate Poppenhagen Underwriter

Veronica Lansford Analyst

Urbashi Mukherjee Senior Financial Analyst

Bryan Smith Manager, Capital Markets

Jackson Sowell Finance Officer, Capital Markets

success STORIES

MILLENNIUM AT CITRUS RIDGE APARTMENTS

Kissimmee, FL



"HALL Structured Finance's expertise in both real estate development and finance made them the ideal partner for this project. Their uniquely-tailored, flexible approach to finance our development made this loan closure possible, and we're excited to get started."

Russ Krivor, president and CEO
DLC Residential

"The TownePlace Suites was the third hotel project for which HSF has provided financing for us. The entire HSF team possesses outstanding hospitality knowledge and is a pleasure to work with. We highly recommend HSF."

Robert Gustin, owner
Gustin Property Group, LLC



TOWNEPLACE SUITES OAK CREEK
Milwaukee, WI

HOME2SUITES BY HILTON

Atlanta, GA



"HSF distinguishes themselves from other private lenders in that they try to figure out a way to get deals done, rather than focusing on how a deal won't work. HSF will look at deals in secondary markets with sponsors that may not have the balance sheet or the experience that other lenders may require."

John Pascal, managing director
Paramount Capital Advisors

let's get STARTED

Contact us today to learn how we can
help you bring your vision to life.

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