PROVIDING CONSTRUCTION FINANCING FOR HOTEL MULTIFAMILY MIXED-USE

TURNING VISIONS INTO REALITY



HALL Structured Finance is part of the HALL Group family of companies.

HALL Group is a diversified set of companies with core expertise in real estate, including direct lending, development, management and leasing.

For over 50 years, HALL Group has collectively owned, managed and/or developed more than 100,000 apartments, 5 million square feet of commercial office space, numerous hotels, retail centers and high-rise residential.

HALL Group's consolidated net worth is in excess of \$1 billion.



At HALL Group, we develop and finance buildings that enhance communities and support entrepreneurs' vision.

> As both a commercial real estate developer and a private lender, we understand the unique needs and challenges of our clients and leverage our five decades of experience to create tailored and creative financial solutions for our clients and partners.

> > Craig Hall, Founder and Chairman HALL Group

WHAT WE DO

HALL Structured Finance (HSF) provides construction financing to entrepreneurial real estate owners and developers for projects where its liquidity, financial strength and real estate expertise can add value and facilitate completion.

The team is comprised of real estate lending experts with decades of experience and the know how to put together flexible deal structures that meet the needs of today's commercial real estate financing challenges.

WHAT WE LOOK FOR

HSF is seeking first mortgage construction loan opportunities secured by commercial real estate projects, with a current emphasis and focus on the multifamily and hospitality sectors.

WHAT WE OFFER

- Extensive real estate experience
- Investment strength and leadership
- Entrepreneurial acumen and understanding
- Flexible deal structures
- Track record of successful loan transactions

CONSTRUCTION LOAN PROGRAM HIGHLIGHTS

- Hotel and multifamily
- Nationwide, non-recourse loan program
- Loan sizing between \$20M and \$150M
- Targeted LTC's up to 70%
- Loan terms up to three years with extension options



THE PERRY HOTEL NAPLES Naples, FL

> \$52M Loan 1st Lien Construction Hotel

CONSTRUCTION LOAN PROGRAM

LOCATIONS	Real estate projects located throughout the United States
PROPERTY TYPES	Hotel, multifamily and other select real estate assets
SECURITY	First mortgage lien on the subject property and pledge of ownership interests
LOAN SIZES	\$20 million to \$150 million
LOAN TO COST	Up to 70% LTC
RECOURSE	Non-recourse, with standard carve out provisions and completion guarantees on construction loans
LOAN TERM	Up to 36-month loan term with extension options
DEBT SERVICE	Interest only
RESERVES	Real estate taxes, insurance and replacement reserves, standard reserve plus interest reserves
CLOSING TIME	60-90 days from application and deposit remittance



featured TRANSACTIONS

OTONOMOUS

Las Vegas, NV 1st Lien \$85M Construction Loan Multifamily





HOTEL SERENA

Aventura, FL 1st Lien \$29.4M Bridge Loan Hotel

THE BRADDOCK

North Bergen, NJ \$52.5M Construction Loan

& SPA Woodinville, WA

THE SOMM HOTEL

1st Lien \$52M Construction Loan Hotel





Las Vegas, NV 1st Lien \$67M Construction Loan Hotel

THE BREEZE **APARTMENTS**

Winter Haven, FL 1st Lien \$22M Construction Loan Multifamily









APARTMENTS

1st Lien Multifamily

THE COOPER

Tempe, AZ 1st Lien \$24.6M Construction Loan Multifamily

1010 VERMONT

Washington, DC 1st Lien \$30.25M Construction Loan Hotel

WHO WE ARE



our TEAM

Craig Hall Founder & Chairman Donald Braun President Mike Jaynes Vice Chairman Mike Canning Senior Vice President, Capital Markets Brad Ferguson Vice President, Originations Allyson Van Blarcum Vice President, Originations Brian Mitchell Vice President, Originations Bryce Yamauchi Vice President, Originations Travis Bell Loan Officer Jeannette McGlaun Loan Officer Rebecca Reitz Vice President, Compliance Renetta Gill Director of Compliance Fred Marchena Senior Credit Officer Emily Anderson Underwriter Mallory Adams Underwriter Wesley Fuller Underwriter Lindsay Kate Poppenhagen Underwriter Veronica Lansford Analyst Urbashi Mukherjee Senior Financial Analyst Bryan Smith Manager, Capital Markets Jackson Sowell Finance Officer, Capital Markets

success STORIES



"HALL Structured Finance's expertise in both real estate development and finance made them the ideal partner for this project. Their uniquely-tailored, flexible approach to finance our development made this loan closure possible, and we're excited to get started."

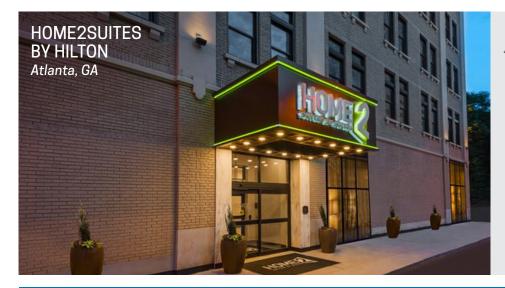
Russ Krivor, president and CEO DLC Residential

"The TownePlace Suites was the third hotel project for which HSF has provided financing for us. The entire HSF team possesses outstanding hospitality knowledge and is a pleasure to work with. We highly recommend HSF."

Robert Gustin, owner Gustin Property Group, LLC



TOWNEPLACE SUITES OAK CREEK Milwaukee, WI



"HSF distinguishes themselves from other private lenders in that they try to figure out a way to get deals done, rather than focusing on how a deal won't work. HSF will look at deals in secondary markets with sponsors that may not have the balance sheet or the experience that other lenders may require."

John Pascal, managing director Paramount Capital Advisors

let's get STARTED

Contact us today to learn how we can help you bring your vision to life.

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